

2012 Out West and Spring Fever Sales

Plans are underway for the 2012 Out West and Spring Fever Sales. The 2012 Out West Sale is scheduled for Saturday, April 14 at Shuffler Farms in Union Grove. The 2012 Spring Fever Sale is scheduled for Saturday, May 5 at the Upper Piedmont Research Station in Reidsville. The consignment forms are in this issue of the newsletter and on the website, www.ncangus.org, click on the banner ads for the sales.

The Out West consignments are due by January 15 and the cattle will be inspected between February 1 and February 15. After not having enough consignments in 2010 for a sale, the requirements were changed to allow more "angus influenced" bred and open heifers in the sale. There is a strong demand for good open and bred heifers with one parent being a registered Black Angus. Our goal was to have at least 25 lots of good registered Black Angus cow/calf pairs and bred cows and also has 40-50 bred and open crossbred heifers. We had over 80 lots on the 2011 Out West Sale and we hope to have another strong sale in 2012.

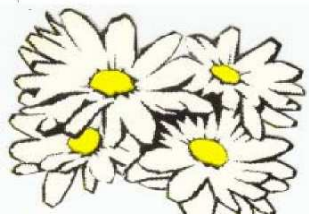
The Out West Sale committee is Roy Swisher, co-chairman 704-546-7867; Chris Gragg co-chairman 828-268-4137; Ray Brewer, 336-787-4995; Paul Gragg, 828-268-4136; T.W. Wall, 828-437-8096; Eddie Leagnas, 336-998-2515; and Eugene Shuffler 704-539-5148; please contact any of them or the Association office with questions.

The Spring Fever Sale consignments are due January 15 and we will schedule Tom Burke to make his tours in late January or early February. Watch the website and the newsletter for more information on Mr. Burke's tour. The 2011 Spring Fever Sale added Bred Cows to the offering.

The 2012 Spring Fever Sale committee is: Brent Scarlett, co chairman @ 336-629-5400; Daniel Wall, co chairman @ 828-502-9117; Joe French @ 336-342-5308; Randall Smith @ 336-516-4558; Kenny Woodard @ 919-631-0251; Mike Gillispie @ 336-374-0467; Dennis Overcash @ 704-663-2547; Russell Wood @ 919-639-2926 or the Association office @ 336-787-NCAA (6222).

Please take a few minutes to look over the 2012 consignment forms and please contact any sale committeeman or the office with questions.

Springtime is Angus Time.



The North Carolina Angus Association's
29th Spring Fever Sale
Saturday, May 5, 2012, Noon
Upper Piedmont Research Station
Reidsville, NC

CONSIGNMENT GUIDELINES

Sale offerings: Cow/calf pairs, Bred Cows, Bred Heifers and exceptional Open Heifers.

Selection Criteria: All cattle must have current published EPDs for Birth, Weaning and Milk.
All females over 30 months of age must have a calf at side or confirm pregnant.
All cattle must have a minimum body score of 5 on sale date.
All animals must be under 8 years of age on sale date.

Historically cows with fall calves have sold better.

Past history has shown that cows A.I. sired with A.I. calves received premium prices.

Inspection Tour: The Sale Manager will select cattle in January/February 2012. Any late consignments that the Sale Manager does not inspect will not be accepted. The Sale Manager will review cattle at sale site and reject cattle that are not acceptable on that date.

Photos: Consigners are encouraged to provide photos of their animals to be used in the catalog and for advertising.

Fitting: Each consigner is responsible for clipping their cattle 30 days prior to sale date.

Feed: Hay will be provided at sale site.

Delivery of cattle: Consigners are asked to deliver cattle to sale site on Thursday prior to sale date, or the latest time being Friday at 9 a.m. This will allow time for cattle to become adjusted and for **optional** cattle washing.

Substitute lots: In the event an animal becomes ineligible due to injury, illness or reproductive problems, it is strongly encouraged that the consigner replace it with a comparable substitute that will be subject to approval upon delivery to the sale by the sale manager.

Work committee: Consigners will be asked to serve on work detail committees. Please be prepared to assist as needed.

Health papers: Health papers must accompany cattle to the sale site. These papers must show a negative test for Tuberculosis and Brucellosis taken within 30 days prior to sale date unless coming from a certified and accredited herd and then please have a copy of the latest accreditation and certification. All cattle who will be sold as pregnant should have the pregnancy exam by a qualified veterinarian with approximate months pregnant written on the health paper. No blood tests for pregnancy will be accepted.

Breeding information: Please provide breeding update information to the secretary upon delivery of cattle. Please be sure to include the date bred if A-I and **all** pasture exposure dates, registration numbers for the A-I and/or pasture exposure bull; name, date of birth, sire and dam registration numbers if you have an unregistered calf; be sure you have A-I certificates on file w/ AAA.

Registration papers: Signed registration papers with up to date breeding information written on them must be turned in to NCAA secretary on Friday prior to sale by 10 a.m. Cows that are sold A.I. bred and those sold SAFE - You will be contacted by the buyer after the calf is born and you are required to put an A.I. certificate in the buyers inventory with American Angus at that time. If your papers are electronically stored, please have a "paper copy" of the registration for the secretary to transfer to insure timely transfer of all papers.

Sale Fees: Beginning January 1, 2012 the Sale Percentage for sponsored sales by North Carolina Angus Association will be 4 % for ALL sales, plus the other normal expenses incurred (i.e.: facility, auctioneer, advertising, catalogs, sale management, etc.).

On Saturday, January 24, 2009 our board of directors voted to accept a resolution effective immediately regarding genetic defects in registered Angus cattle consigned to all North Carolina Angus Association sponsored sales. This resolution was amended at the July 25, 2010 board of directors meeting and again at the October 24, 2010 board meeting. The resolution now states:

Resolution to Ensure All Registered Angus Cattle Consigned to North Carolina Angus Association Sponsored Sale are Arthrogyrosis Multiplex, Neuropathic Hydrocephalus, and Contractural Arachnodactyly Free

Effective January 1, 2011: all registered Angus cattle consigned to a North Carolina Angus Association (NCAA) sponsored sale must be identified as Arthrogyrosis Multiplex Free (AMF), Neuropathic Hydrocephalus Free (NHF) and Contractural Arachnodactyly Free (CAF) by the American Angus Association. For the purposes of this requirement, animals must be identified as AMF, NHF, and CAF or identified as "No Carrier Ancestor" by the American Angus Association. It is the responsibility of the consigner to provide documentation to support these requirements. This requirement included both live animals and unborn calves. In the case of an unborn calf, both the dam and sire must meet these requirements.

If you have questions regarding the resolution, please contact any member of the board of directors, the executive committee or a member of the sale committee.

CONSIGNORS MUST BE MEMBERS OF THE NORTH CAROLINA ANGUS ASSOCIATION.

If you pull your lot out of the sale after the catalog is printed, you forfeit your consignment fee. If your animal goes through the ring and you do not sell her, you share in the sales expenses.

Please contact SPRING FEVER COMMITTEE: Brent Scarlett @ 336-629-5400; Daniel Wall @ 828-502-9117; Joe French @ 336-349-8347; Randall Smith @ 336-516-4558; Kenny Woodard @ 919-631-0251; Mike Gillispie @ 336-374-0467; Dennis Overcash @ 704-663-2547 or Russell Wood @ 919-801-1832.

DEADLINE FOR NOMINATIONS: January 15, 2012

NOMINATION FORM

for the 2012 Spring Fever Sale

Saturday, May 5, 2012, Upper Piedmont Research Station, Reidsville, NC

**Return nomination by January 15, 2012 to NORTH CAROLINA ANGUS ASSOCIATION,
3942 NORTH NC HWY 150,
LEXINGTON, NC 27295**

OFFICE 336/787-NCAA(6222) FAX 336/787-6222 [EMAIL: ncangus@ptmc.net](mailto:ncangus@ptmc.net)

I accept the guidelines developed by the committee for this sale and I nominate the following:

Cow/calf Pairs Bred Cows Bred Heifers Exceptional Open Heifers

Consignment fee: \$50 per lot

Must be a member of NCAA to consign.

\$ _____ is enclosed to nominate lots.

(Non refundable for no shows & applies to sale expense of cattle selling.)

FARM NAME _____ LOCATION OF CATTLE _____
(ADDRESS)

CONTACT PERSON _____ PHONE NUMBER (____) _____

SEND WITH THIS NOMINATION FORM:

REGISTRATION NUMBERS, BREEDING INFORMATION SIGNED _____
AND CHECK FOR \$50 PER LOT.

DATE _____