



The North Carolina Angus Association's

35th Spring Fever Sale

Saturday, May 5, 2018 ▪ Noon

Upper Piedmont Research Station ▪ Reidsville, NC

Consignment Guidelines

Sale Offerings: Cow/calf pairs, bred cows, bred heifers and exceptional open heifers

Selection Criteria:

- All cattle must have current published EPDs for Birth, Weaning and Milk.
- All females over 30 months of age must have a calf at side or be confirmed pregnant.
- All cattle must have a minimum body condition score of 5 on sale day.
- All animals must be under 8 years of age on sale day.

*Historically cows with fall calves have sold better and cows A.I. sired with A.I. calves received premium prices.

We would encourage consignments of cow/calf pairs for the 2018 Spring Fever Sale, the number of bred and open heifers may be limited by the Spring Fever Committee based on the number of consignments received.

Inspection Tour: The inspection tour will be held in late February. Any late consignments that the association does not inspect will not be accepted. The Sale Committee will review cattle at sale site and reject cattle that are not acceptable on that date.

Photos: Consigners are encouraged to provide photos of their animals to be used in the catalog and for advertising. Only quality pictures will be used as long as the committee agrees that they will add value to the lot and the sale.

Feature Lot: Each consignor will have the opportunity to have one feature lot in the sale catalog. A feature lot can be a 1/3 page for \$150 or a 1/2 page for \$250. This gives everyone the chance to feature one lot and will also help to offset the costs of the sale. Quality Pictures are encouraged, but the committee will only use pictures that will add value to the lot and the sale.

Fitting/Clipping: Each consignor is responsible for clipping their cattle 30 days prior to sale date. Cattle not properly clipped will be charged \$50 per lot for re-clipping as deemed necessary by the sale committee.

Feed: Hay will be provided at sale site.

Delivery of cattle: Consigners are asked to deliver cattle to sale site on Friday, May 4th, no later than 12 noon. This will allow time for cattle to become adjusted and for **optional** cattle washing if needed.

Substitute lots: In the event an animal becomes ineligible due to injury, illness or reproductive problems, it is strongly encouraged that the consignor replace it with a comparable substitute that will be subject to approval upon delivery to the sale by the sale committee.

Work committee: Consigners will be asked to serve on work detail committees. Please be prepared to assist as needed. There will be a \$20 per lot charge for any consignor who does not participate in pre-sale (Friday) or sale day (Saturday) work.

Health papers: Health papers must accompany cattle to the sale site. These papers must show a negative test for Tuberculosis and Brucellosis taken within 30 days prior to sale date unless coming from a certified and accredited herd and then please have a copy of the latest accreditation and certification. All cattle who will be sold as pregnant should have the pregnancy exam by a qualified veterinarian with approximate months pregnant written on the health paper. *No blood tests for pregnancy will be accepted.*

Breeding information: Please provide breeding update information to the secretary upon delivery of cattle or before. Please be sure to include the date bred if A.I. and *all* pasture exposure dates, registration numbers for the A.I. and/or pasture exposure bull; name, date of birth, sire and dam registration numbers if you have an unregistered calf; be sure you have A.I. certificates on file with AAA.

Registration papers: Signed registration papers with up to date breeding information must be supplied to the NCAA secretary on Friday prior to sale by 12 noon.

If the cow is sold A.I. bred or sold SAFE – Current AAA Sale Terms and Conditions state: *A.I. Service certificates will be the responsibility of the buyer unless otherwise specified by the seller.* However as a service to the buyer of your animal you should consider adding an A.I. certificate to the buyer's inventory with American Angus Association after the calf is born and verified from the A.I. sire.

If your papers are electronically stored, please have a “paper copy” of the registration for the secretary to transfer to the new buyer to insure timely transfer of all papers.

RESOLUTION BY NCAA REGARDING GENETIC DEFECTS/CONDITIONS: On Saturday, January 24, 2009 our board of directors voted to accept a resolution effective immediately regarding genetic defects in registered Angus cattle consigned to all North Carolina Angus Association sponsored sales. This resolution was amended at the July 25, 2010 and again at the October 24, 2010 board meeting. This resolution was again amended on January 5, 2014, effective immediately and now reads: As long as consignments have a valid registration paper and “carrier status” is noted in the sale catalog, we will accept these animals for our Association sponsored sales.

The Spring Fever Committee highly recommends that you only consign cattle that are designated as being **FREE** of any genetic defects or conditions.

If you have questions regarding the resolution, please contact any member of the board of directors, the executive committee or a member of the sale committee.

Elite Heifer Program: Find the Elite Heifer Program Guidelines on our website http://ncangus.org/pdf/2017/02-13-17/nc%20elite%20heifer%20program_guidelines_2017_website.pdf or you can request a paper copy from the NCAA office.

Sale Fees: Sale Percentage for NCAA sponsored sales will be 4 % for ALL sales, plus the other normal expenses incurred (i.e.: facility, auctioneer, advertising, catalogs, etc.). If you pull your lot out of the sale after the catalog is printed, you forfeit your consignment fee. If your animal goes through the ring and you do not sell her, you will be charged your share in the sales expenses.

CONSIGNORS MUST BE MEMBERS OF THE NORTH CAROLINA ANGUS ASSOCIATION.

Please contact SPRING FEVER COMMITTEE: Mark Wilburn 336-953-0521; Brent Scarlett 336-629-5400; Daniel Wall 828-502-9117; Joe French 336-349-8347; Randall Smith 336-516-4558; Michael Moss 336-549-0070; Jeff Wood 919-801-2737 & Brooke Harward 704-322-9770



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Nomination Form - Deadline for Nomination: **FEBRUARY 15, 2018**
(make additional copies for each lot)

Animal Information:

Registration #:

Circle → Cow/calf pair Bred cow Bred heifer Open heifer

Breeding information:

AI breeding date: _____ Bull registration #: _____

Pasture exposed dates: _____ Bull in: _____ Bull out: _____

Bull registration #: _____

Calf information:

ID / registration #: _____

Sex: _____

Date calved: _____

Sire registration #: _____

Catalog comments: _____

Consignor Information:

Name: _____ Farm name: _____

Address: _____

Email: _____ Phone: _____

I accept the guidelines developed by the committee for this sale.

Signature of Consignor

Make checks payable to: NC Angus Association
Mail forms and consignment fee of \$50 per lot to:
NC Angus Assoc.
Sharon Rogers
945 Woodsdale Road
Roxboro, NC 27574
336-599-8750

Nomination forms and photos may be emailed to ncaa.sec@gmail.com